Accountants For Entrepreneurs Kestenberg • Rabinowicz • Partners LLP





KRP founding partner Ralph Rabinowicz announces his retirement

One of our founding partners, friends and mentors, is taking a final bow after a long and illustrious accounting and management career.

Ralph Rabinowicz—who co-founded Kestenberg • Rabinowicz • Partners LLP in 1973 with the aim of providing comprehensive and effective accounting and strategic financial advice tailored to the needs of some of the Greater Toronto Area's leading small and medium-sized businesses—is retiring effective December 31, 2017. Ralph leaves behind a lasting legacy of service excellence across industries including real estate, finance, manufacturing and professional services firms.

"Ralph has been a leader to our team and an important contributor to our success for nearly 45 years," said KRP Managing Partner Marshall Egelnick. "As one of our founders, a former managing partner, mentor and friend, Ralph has built lasting relationships with major clients and grown our brand presence across the industry.

"We'll miss his quick wit and willingness to bring his diverse experience to the mix in helping our team overcome its most difficult challenges. His work to position the next generation of KRP partners and staff for success has been incredibly important. We wish him the very best for all that's to come in retirement."

Throughout his career, Ralph's commitment to high-quality customer service was focused on highlighting clients' unique accounting and financial challenges, then providing proactive, strategic and simplified advice to help them address issues and drive strong bottom-line performance. His attention to detail and desire to deliver customized solutions have become a hallmark of KRP's service offering—not to mention the defining characteristic of his legacy at the firm.

"One of the reasons we were able to build client relationships spanning 30 years, and entrench KRP as a leading medium-sized accounting firm for entrepreneurs, was our commitment to helping clients mitigate tax and financial-planning risk," Ralph explained. "We never wanted to be 'fixers,' the type of firm that parachuted in to solve problems when it was too late. We always wanted to be proactive, helping to position clients for success by making smart accounting moves from the start."

As he notes, working with clients—many of whom have become friends over the years—and providing guidance to younger partners and staff at KRP, are aspects of the role that he'll miss most.

"We work so closely with our clients that their businesses often feel like an extension of our own," he said. "I've relished the opportunity to help organizations find new avenues to achieve their business objectives, while making lifetime friendships with my colleagues here at KRP. By no means is my retirement a final goodbye."

Indeed, Ralph will continue to be available for specific client consultations in conjunction with other partners, bringing his experience and expertise to the fore as necessary in the months and years ahead.

Retirement will include more time with his family and friends, fishing in far flung destinations and spending countless summer days enjoying some of the GTA's top golf courses. He will also continue his support for community causes and charities

Ralph's clients are currently being informed of his retirement. Their files will be managed by various partners across the firm, while Ralph will manage the transition to ensure full service continuity.

The KRP Team

